

## **NATIONAL GAS MARKETER SELECTS PHOENIX ETRM**

The Woodlands, TX (December 3, 2009) – Woodlands Solutions today announced that a large domestic gas marketer has selected Phoenix ETRM to manage its gas trading and marketing operations.

“We believe this new customer is further evidence that we are achieving our mission of providing energy marketing organizations with a cost-effective, high-quality, feature-rich energy trading and risk management solution along with superior customer service.” said Michael Muse, President of Woodlands Solutions.

Phoenix ETRM provides customers with feature rich functionality in the areas of contract administration, deal capture (including physical, financial, transport, and storage modeling as well as a real time interface to the ICE trading platform), confirmation management, market data management, valuation, position management, P&L reporting, risk analysis, credit management, scheduling, and settlement, as well as standard and user defined reporting.

“Development on Phoenix ETRM has been moving forward very quickly” said Michael Muse, President of Woodlands Solutions. “Since Phoenix ETRM is built from the ground up using the latest technology and development paradigms, we are able to add features and functionality much more quickly than our competitors who are struggling with multiple legacy applications and code bases. We consider it a major factor in achieving our mission of providing energy trading and marketing organizations with a high-quality, feature-rich solution along with superior customer service at a price significantly below the industry average.”

Phoenix ETRM was built using the latest Microsoft technologies and features an n-tier, work-flow enabled, service oriented architecture (SOA) with an integrated distributed processing engine. “The technology and architecture of Phoenix ETRM directly translates into lower support costs, faster deployment, and a better ROI for our customers” said Stephen Wall, Chief Technology Officer of Woodlands Solutions.

### **About Woodlands Solutions**

Woodlands Solutions is a provider of energy trading and risk management software solutions to energy marketing organizations. Woodlands Solutions' Phoenix ETRM product is a full-featured, front-to-back office energy trading and risk management solution used by energy companies to manage their trading and marketing operations. Phoenix ETRM was developed using the latest industry-standard Microsoft technology. Woodlands Solutions, headquartered in The Woodlands, Texas, USA, was founded in 2008. More information is available at [www.woodlandssolutions.com](http://www.woodlandssolutions.com).